

Sales Manager

at

L I N G U E D O 

Linguedo is a social startup that solves inequalities in the European labour market by connecting unemployed people from other European countries with employers in Germany. The German language is the key to bringing both sides together. And that's why we offer a free language course over the course of 9 months for our candidates to be able to start their new life and job. Currently, we are mostly focusing on connecting nurses from Italy and German hospitals.

The Mission

To fill our project pipeline with new and existing customers, and to maintain a great relationship with our existing customers.

The Outcomes

1. Filling our project pipeline up until the end of 2019 by March 2019.
2. Making sure do not miss a single week of recruiting by constantly lining up new deals.
3. Developing and maintaining client relationships, marked by the acquisition of at least two projects with existing customers.
4. Opening up at least one new Sales channel that brings projects.
5. Hiring and training of an A+ intern.

The Profile

- Strong extraversion and general joy in interacting with people
- Great desire and willingness to learn and improve every day
- Experimenting mindset - nothing is too outlandish
- In control of your own fate, you do not blame external circumstances
- Courage and willingness to pick up the phone to call someone
- **Native German Speaker**

The Application

Send your application with cover letter and cv to jobs@linguedo.com.

